



Oracle Accelerate Enablers for <Industry Segment>

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Oracle Accelerate

Oracle Accelerate brings complete, easy-to-own, industry-focused applications to small and medium businesses.

Key to Oracle Accelerate is the availability of application bundles that can be quickly implemented and that provide a wide range of industry-specific functionality.

To be eligible to deliver an Oracle Accelerate solution, a partner must be a member of the Oracle PartnerNetwork at the Certified or Certified Advantage Partner level. With Oracle Accelerate solutions, customers can trust that they are getting Oracle validated solutions that are easy to own with industry best practices, giving them the choices they need for today and tomorrow.

For more information contact:

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Oracle Accelerate

Unlimited Possibilities for Limited Budgets
oracle.com/accelerate

Small and Medium Business

Business Technology Services, Inc. (BizTech)

Oracle Accelerate Certified Provider of Professional Services: Business Services Solutions



Oracle Accelerate

“...Working with BizTech, we have the support of a local, trusted partner that can provide us with rapid installation and the hands-on attention and expertise we need for our deployment.”

Phil Lively, Vice President of Information Technology, ASTM

“Our challenge was getting our arms around our business processes, and finding an implementation partner to help us meet that challenge was key. BizTech, through the use of the Oracle Business Accelerators, not only helped us achieve this goal, but improved our processes as a result.”

John Janthor, Director of Information Technology, LA Weight Loss Centers

Why Business Technology Services, Inc. (BizTech)?

Customer Referenceability

- Over 10 years implementing Oracle Applications
- Large install base of highly referenceable customers
- Proven results

Industry Focused

- Focused on Oracle products for well over 10 years
- Wealth of knowledge specific to Business Services organizations
- Continued involvement with key associations: ASAE, CESSE, TPSA, OAUG, MAOAUG

Breadth of Oracle Product Expertise

- Over 100 experienced implementation consultants with an average tenure of 7+ years
- Specific practice areas dedicated to Finance, Human Resource Management Solutions (HRMS), Supply Chain, Customer Relationship Management (CRM), Projects, Business Intelligence and Applied Technology
- BizTech consultants are heavily involved and frequently present at venues such as OAUG and Oracle OpenWorld

Leading Advisory Services

- Strategize and design effective solutions
- Educate our customers on the financial and non-financial benefits of Oracle.
- Management support that enables change management, which results in a better informed and successful customer

Why Oracle Accelerate?

Only Oracle Offers You a Choice of Applications That Are Easy to Own

- Bundle solutions—You decide what you need and when you need it
- Award-winning support—Upgrade on your terms and protect your investment with lifetime support
- More capability—More choice for today and tomorrow

Oracle Provides a Comprehensive Solution For Small And Medium Businesses

- Broad industry applications with built-in industry-specific functionality
- Scalable solutions easily integrate with existing applications and hardware investments
- Best-in-class business process flows enable rapid business process changes to meet your challenging business needs

Oracle Offers The Most Complete And Open Solution

- Proven experience with more than 19,000 small and medium businesses
- Our comprehensive partner network delivers deep, industry-specific functionality and best practices
- Solutions are built on open standards and leverage third-party solutions and add-on applications